

LAW FIRM SERVICE TEAM

The Law Firm Service Team of Lemme, a division of EPIC Insurance Brokers & Consultants, specializes in assisting law firms worldwide with the procurement of insurance coverage. Our team provides personal, proactive, timely and exceptional service while being fully transparent and accountable to our clients. We do not believe in the status quo. Experienced, results driven brokers negotiate creative insurance solutions while also offering best practice advice, valuable insight and risk management services for our law firm clients.

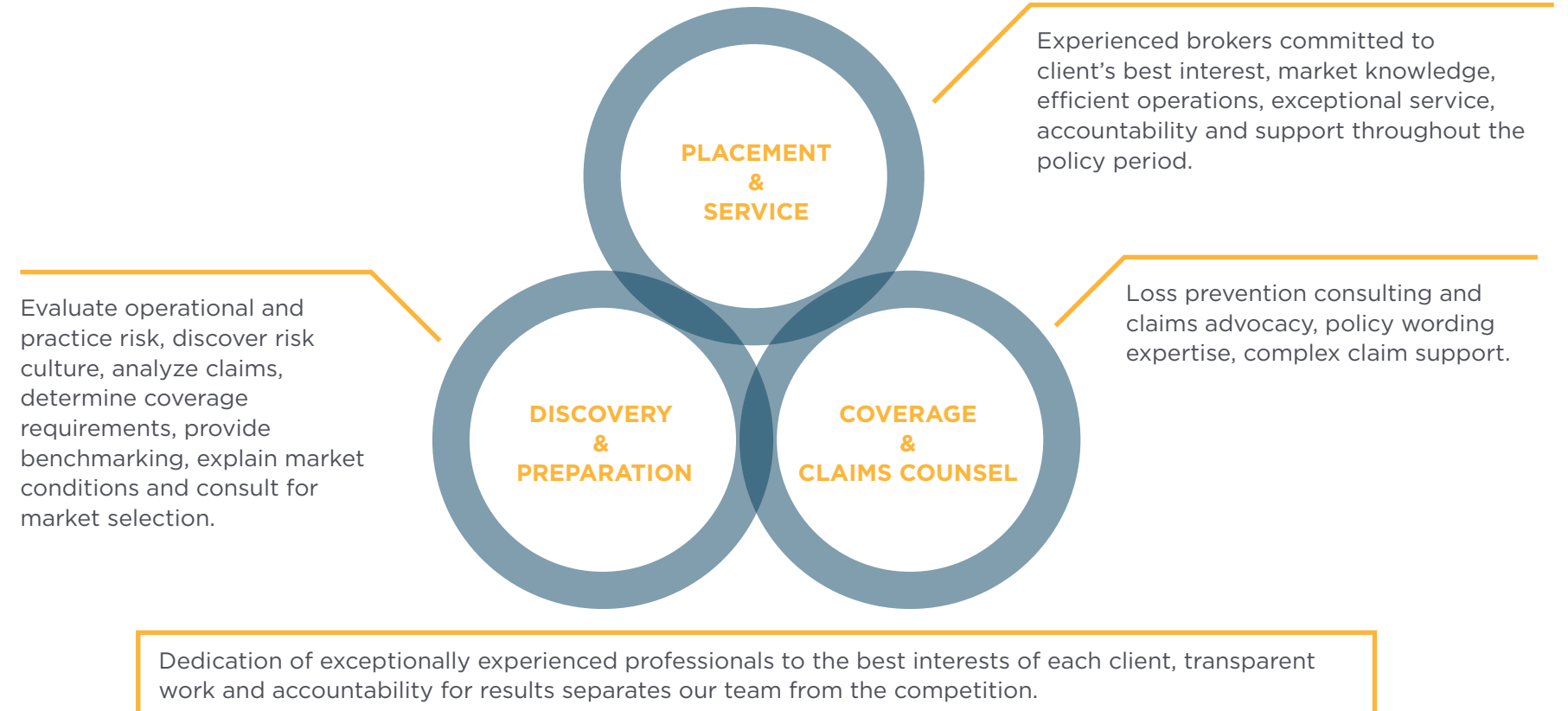
Our clients range from Top 200 law firms to solo practitioners and every size of professional legal association in between. We are devoted to our clients and passionate about providing relentless advocacy on behalf of our client's interests. We are an independent broker with longstanding relationships to the entire professional liability insurance marketplace, both domestically and in the London and Bermuda markets. Our reputation in the underwriting community is second to none.

KEY DIFFERENTIATORS

Integrated Model	Insurance solutions and coverage law firms need now, risk management services, claims advocacy and support via integrated experienced client teams dedicated to what is best for their client.
Service Platform	Collaborative, transparent, real-time, person-to-person platform to access broad expertise of the Lemme Law Firm Service Team. Your Lemme broker manages your placement and is accountable for results.
Creativity / Innovation	Collaboration to identify risks and exposures, develop strategic marketing plan, place creative and efficient insurance, and support you when you need your insurance most. Lemme has a culture and history of challenging the status quo for our clients.
Agility	Experience driven agile project management with fast and efficient "go to market" approach, ideally suited to serve the client's best interest.
"Direct to Market"	Foster the client's relationship with senior level staff of the Insurer; eliminate "negotiation hand-off" that dilutes the client's story.

FOUNDATION OF LAW FIRM SERVICE APPROACH

Integrated Model = Optimal Program Performance



Products & Services

- Lawyers Professional Liability
- Cyber/Network Security & Privacy Liability
- Employment Practices Liability
- Management Liability
- Fiduciary, Crime and Kidnap & Ransom
- Existing Program, Rate and Policy Review
- Insurance Placement Post-Binding Services and Support
- Claims Advocacy
- Risk Management
- Claims Analytics

Policy Innovation

- Individual E&O tail products
- Dropdown excess DIC E&O forms
- Lemme manuscript Lawyers Professional Indemnity form
- Cyber - internationalization of regulatory action definition
- Placement of E&O limits of \$350M+

Manuscripting

- Simplification of cyber form
- Modify triggers to clarify coverage
- Remove unnecessary definitions
- Minimize exclusions and carve-backs to coverage
- Coverage coordination

TEAM MEMBERS

Let's start a conversation.

Tell us what you're looking for. One of our experienced brokers will reach out with coverage options and answers:

John Wynn | john.wynn@lemme.com | 847.385.6825

Managing Principal

John is a former practicing attorney with nearly 20 years of underwriting and brokerage experience. As co-leader of the Lemme Law Firm Service Team, he handles Errors & Omissions and specialty insurance placements, coverage analysis and risk management consulting for professional service firms.

Rob Herchert | rob.herchert@lemme.com | 847.385.6818

Principal

Rob started his insurance career as a Lloyd's broker over 19 years ago. He has deep expertise assisting law firms with their professional, management, employment and cyber liability requirements.

Jay Moroney, JD | *Managing Principal*

Jay has over 20 years' experience handling Errors & Omissions and specialty insurance placements, coverage analysis and risk management consulting for professional service firms.

Mario Lemme | *Managing Principal*

Mario founded Lemme Insurance Group in 1998, prior to combining with Integro in 2015. He now leads Lemme, a division of EPIC, overseeing and managing the Lemme specialty team.

Anne Marie Davine | *Managing Principal*

Anne Marie has over 27 years of professional liability experience, including policy and endorsement drafting, complex insurance program design, negotiation and placement.

Kelly Geary, JD, CIPP | *Cyber Practice Leader, Coverage Counsel & Claims Leader*

In Kelly's 25 years in the insurance industry, she has held positions in claims, legal, underwriting, and compliance at multiple large insurance carriers with a focus on professional, specialty lines and cyber related products.

Mark Giamalva | *Senior Vice President*

Mark has experience as both a broker and an underwriter with over 22 years' experience in the industry. He has a particular focus on Directors & Officers Liability, Employment Practices Liability and other ancillary lines.

Ellen Ahern | *Senior Vice President*

Ellen has over 20 years of experience providing best in class service and tailored risk solutions to meet the unique needs of law firms of all sizes.

Chris Brammer | *Vice President*

Chris has over 20 years of service as a professional liability broker, predominantly with law firms and accounting firms. He has a reputation for fostering deep relationships with clients, identifying exposures and tailoring custom coverage and risk management solutions.

John Burkiewicz | *Associate*

John has both Property & Casualty and Professional Liability brokerage experience. At Lemme, he focuses on the negotiation and placement of Errors & Omissions insurance for professional service firms.

ABOUT EPIC

EPIC is a unique and innovative retail property & casualty and employee benefits insurance brokerage and consulting firm. EPIC has created a values-based, client-focused culture that attracts and retains top talent, fosters employee satisfaction and loyalty, and sustains a high level of customer service excellence. EPIC team members have consistently recognized their company as a "Best Place to Work" in multiple regions and as a "Best Place to Work in the Insurance Industry" nationally.

