

Healthcare

Risk Management & Consulting



Edgewood Healthcare Advisors team members have been partnering with organizations in the Healthcare Industry for decades. The team is comprised of over 70 experienced brokers, actuaries, and claim advocates who average more than 15 years of experience. As part of a full-service insurance brokerage and risk management firm, the team has the resources and experience to provide the key services our healthcare clients need to meet their risk management and risk finance goals. Our integrated team is accountable to our clients, and promotes collaboration across all resources and product lines.

We are recognized for our ability to partner with our clients and challenge the status quo. We remain firmly ahead of emerging risks with the deployment of creative, solid risk financing solutions and risk management services to ensure long-term success. Our integrated service delivery model combines proven analytics, coverage analysis by highly respected and seasoned healthcare brokers offering industry leading benefits.

Healthcare Practice Specialties

- Integrated Delivery Systems
- Academic Medical Centers
- Hospitals/ Community Medical Centers
- Ambulatory Care Centers
- Urgent Care Clinics
- Physicians and Physicians Groups
- Health Plans
- ACOs, HMOs, PHOs, MSOs
- Senior Care
- Home Health Networks
- Behavioral Health
- Allied Health and Ancillary Care Providers
- Medical Devices
- Life Science Companies

Coverage Offerings

- Workers' Compensation
- Medical Malpractice
- Casualty
- Property
- Executive Risk
- Cyber Risk
- Captive Programs
- Equipment Maintenance
- Risk Consulting

Service Offerings

- Customized Program Assessment & Design
- Custom Delivery Platform
- Insurance and Reinsurance Brokerage
- Analytics and Risk Modeling
- Alternative Risk Financing
- Provider Excess and Stop Loss
- Risk Management and Education
- Claims Advocacy
- Mergers and Acquisition Due Diligence
- Thought Leadership
- Risk Consulting

Healthcare Practice Core Team Members

Susan Tewhill Managing Principal National Practice Leader susan.tewhill@epicbrokers.com	Chandra Bealey Principal chandra.bealey@epicbrokers.com	Cory Shane Managing Principal cory.shane@epicbrokers.com
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TOP 10
PRIVATELY HELD
INSURANCE BROKERAGE
INSURANCE JOURNAL



TOP 15
LARGEST BROKERS
OF U.S. BUSINESS
BUSINESS INSURANCE



TOP 20
BROKER
WORLDWIDE
FINACCORD



REVENUE GROWTH

\$1.1+
BILLION

RETAIL RUN RATE REVENUE



VOTED BEST PLACE TO WORK
IN THE INSURANCE INDUSTRY
CONSISTENTLY RECOGNIZED
NATIONALLY SINCE 2009

3,200+
EMPLOYEES



NATIONWIDE
OFFICES
— WITH —
REGIONAL PRESENCE

Affiliations & Sponsorships

In order to support and positively impact the healthcare industry, our team members are involved in a variety of associations and client-related organizations, including the following:



Wholesale

EPIC is aligned with wholesale providers to expand our overall offerings to our clients.

About EPIC

EPIC is a unique and innovative retail property & casualty and employee benefits insurance brokerage and consulting firm. EPIC has created a values-based, client-focused culture that attracts and retains top talent, fosters employee satisfaction and loyalty and sustains a high level of customer service excellence.

EPIC team members have consistently recognized their company as a “Best Place to Work” in multiple regions and as a “Best Place to Work in the Insurance Industry” nationally. Backed by Oak Hill Capital Partners, the company continues to expand organically and through strategic acquisitions across the country.